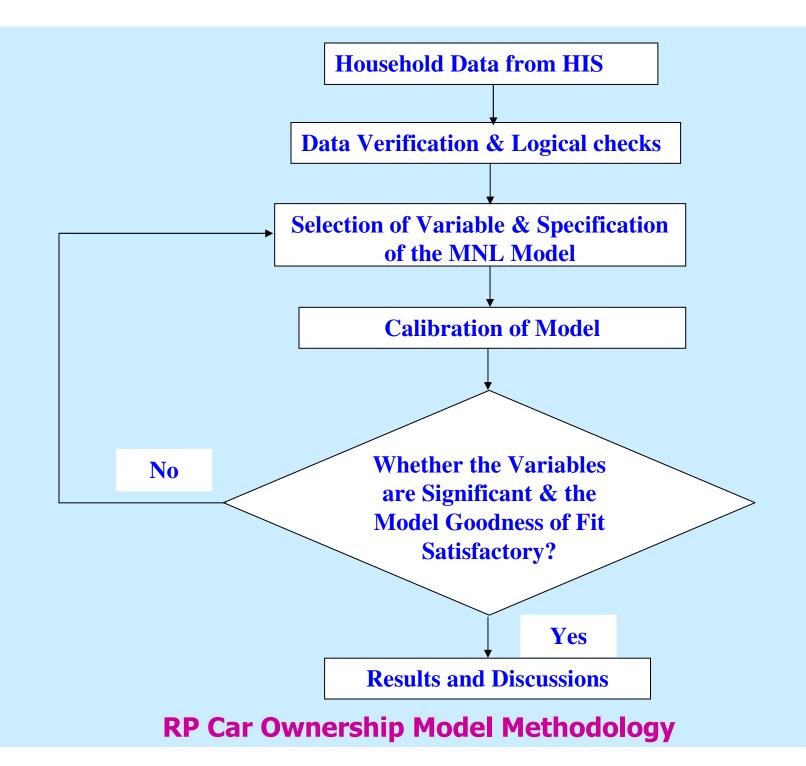
An Example of Discrete Choice Car Ownership Model



Definition of Variables

Variable Code	Description of variable
HOL	House ownership level (categorical variable)
BA	Built up area (categorical variable)
NM	Number of males
NF	Number of females
FS	Family size
NWA	Number of working adults in the household
NNWA	Number of non-working adults in the household
NSGC	Number of school going children in the household
NPMSSC	Number of persons education more than SSC
NPLESSC	Number of persons education less than and equivalent SSC
NCLH	Number of car license holder in household
HHINC	Household Income (categorical variable)
ННТЕ	Household Travel Expenditure (categorical variable)
NBPHH	Number of business persons in household
NSPHH	Number of service persons in household
NRPHH	Number of retired persons in household
NALPHH	Number of agricultural and labour persons in household
NPAGMF	Number of persons age more than fourty
NPAGLEF	Number of persons age less than and equivalent fourty

Codes Used in RP Data

1. Built-up Area	
< 250sq.ft	= 1
250-500	= 2
501-750	= 3
751-1000	= 4
>1000	= 5
2. House Owner	ship Level
Own	= 1
Rented	= 2
Govt. qtr	= 3
Comp. qtr	= 4
3. Sex	
Male	= 1
Female	= 2
4. Occupation	
Service	= 1
Farmer/	= 2
Labourer	
Business /	= 3
Profession	
Student	= 4
Housewife	= 5
Retired/	= 6
Unemployed	

5. Education	
Illiterate	= 1
Up to SSC	= 2
Up to HSC	= 3
Graduation & above	= 4
6. Income (Rs)	
Up to 2000	= 1
2001 - 5000	= 2
5001 - 10,000	= 3
10,001 - 15,000	= 4
15,001 - 20,000	= 5
20,001 - 30,000	= 5
30,001 - 40,000	= 0
	= 7
> 40,000	= 0
7. Vehicle Ownership	
Car/Jeep	= 1
Two Wheeler	= 2
Auto	= 3
Taxi	= 4
Cycle	= 5
8. Driving License	
No license	= 0
Two Wheeler	= 1
Car License	= 2

Disaggregate Approach to Model Car Ownership

$$U_{i,n} = V_{i,n} + \varepsilon_{i,n}$$
(3.1)

 $U_{i,n}$ = the true utility of household (or individual) *n* for car ownership Level *i* (*i* = 1,2,..., *I*),

 $V_{i,n}$ = a deterministic component and a function of exogenous variable, and

$$V_{in} = \alpha_i + \beta X_{in}$$
(3.2)

 α_i = constant specific to the alternative *i*, β = vector of parameters to be estimated, and X_{in} = vector of attributes for the individual *n* and the alternative *i* $\varepsilon_{i,n}$ = a random component / error term

The model used was of the multinomial (MNL) form written as

$$P_{n(i)} = exp(V_{in}) / exp(V_{jn})$$
 (3.3)

Variables Can Enter in Three Ways

Generic Variable

Variable that appears in the utility functions of all alternatives in a generic sense and has same coefficient estimate for all the alternatives

• Alternative Specific Variable

Variable that appears only in the utility function of those alternatives to which it is specific and has different coefficient estimate for each of the alternatives

• Alternative Specific Constant Takes care of unexplained effects

Variable Selection Process

		Variable		
		Policy	Other	
Correct sign	Significant	Include	Include	
	Not significant	Include	May reject	
Wrong sign	Significant	Big problem	Reject	
	Not significant	Problem	Reject	

Policy/highly relevant: Solid theoretical Backing or crucial to model forecasting

Other explanatory variables: No theoretical reasons to justify or reject; or not crucial for policy evaluation

Utility Functions

Final Utility Equations



- V₁ = 0.57 BA + 0.24 EMSSC + 1.49 NCLH + 0.51 HHINC 0.28 FS + 0.23 NBPHH
- V_{2,3} = 0.84 HHINC + 0.27 BA 1.74 HOL - 0.28 FS+ 0.34 NBPHH

All variables are alternative specific

Coefficient Estimates & Goodness of Fit Statistics

Multinomial logit log likelihood = - 426.274 (923 observations)					
Varible	Coefficient	std.error	t-stat	Relevance of variables	
BA	0. 5746	0. 1300	4.4	Specific to 1 car	
EMSSC	0. 2376	0. 0805	3.0	Specific to 1 car	
NCLH	1. 4960	0. 1950	7.7	Specific to 1 car	
HHINC	0. 5057	0. 0645	7.8	Specific to 1 car	
FS	- 0. 2870	0. 0764	- 3.8	Specific to 1 car	
NBPHH	0. 2262	0. 1490	1.5*	Specific to1 car	
HHINC	0.8367	0. 1050	7.9	Specific to 2 car	
BA	0. 2738	0. 2070	1.3 [*]	Specific to 2 car	
HOL	-1. 7410	0. 5750	- 3.0	Specific to 2 car	
FS	-0. 2802	0. 1170	- 2.4	Specific to 2 car	
NBPHH	0. 3427	0. 1940	1.8	Specific to 2 car	
0 car const	tant 4. 4030	0. 4170	10.6	Specific to 0 car	
Structural Parameters					
L (0)	-1014.0191	-	-	-	
L (c)	- 685.0074	-	-	-	
L (θ)	- 426.2742	-	-	-	
χ ²	1175.4898	-	-	-	
ρ ² (0)	0.5796	-	-	-	
ρ ² (C)	0.3777		-	-	
Adj. ρ ²	0.5687	-	-	-	

* Not significant at 95 percent confidence level but significant at 90 percent confidence level.

Prediction Success Table

	0 car	1 car	2 car	Observed	% Observed
0 car	603	37	1	641	69.45
1 car	80	160	1	241	26.11
2 car	8	32	1	41	4.44
Predicted	691	229	3	923	100
Prediction %	66.30	24.81	0.33	100	-
%Correctly predicted	99.07	66.39	2.27	-	-